

Message Text

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PAGE 01 USBERL 00704 091650Z
ACTION EB-08

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00
DOTE-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 NSC-05
TRSE-00 /053 W
-----092255Z 088532 /72-62

R 091631Z MAR 77
FM USMISSION USBERLIN
TO AMEMBASSY BONN
INFO SECSTATE WASHDC 4193

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E.O.11652: N/A
TAGS PGOV, EAIR, WB, US
SUBJECT: CIVAIR; AEROAMERICA

REF: A. 76 BONN 20158, B. 76 USBERLIN 2381, C. BONN 4134

1. RE REF C AEROAMERICA'S NUMBER TWO MAN IN BERLIN (HAHN) TOLD
MISSION (WERTENBAKER) FEB 28 HE IS DISCOURAGED ABOUT FUTURE OF
COMPANY'S OPERATIONS IN BERLIN. HE BELIEVES THAT UNLESS
AEROAMERICA CAN RAISE SUBSTANTIAL AMOUNT OF CASH TO COVER
WAGE AND PRICE INCREASES, PARTICULARLY FUEL PRICES,
AS WELL AS MONEY TO COVER AIR TRAFFIC CONTROL USER CHARGES,
AEROAMERICA WILL NOT BE ABLE TO HONOR ITS CONTRACT WITH
BERLINER FLUGRING STARTING APRIL 1. APPARENTLY AERO-
AMERICA'S INCOME IN BERLIN IS NOT FULLY INSULATED FROM
THE PARENT COMPANY OPERATION; CONSEQUENTLY, SOME OF THIS
INCOME GOES BACK TO SEATTLE WHERE IT DOES THE BERLIN
OPERATION NO GOOD.

2. HAHN IS NOW IN SEATTLE AND PLANS TO RETURN MARCH 17.
ON CHECKING WITH AEROAMERICA'S BERLIN OFFICE MARCH 7
WE WERE TOLD VP MATHUS WAS OUT OF TOWN; FLIGHT
OPERATIONS PERSONNEL HAD NO CLUE AS TO FINANCIAL PROSPECTS.

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3. AS NOTED REF B, PAN AM AND OTHER BERLIN CARRIERS
WOULD BE ABLE TO PICK UP AEROAMERICA'S COMMITMENTS FOR
ITS WINTER SCHEDULE. PROSPECTS FOR OTHER CARRIER ABSORBING
AEROAMERICA'S HEAVIER SUMMER SCHEDULE (BEGINS APRIL 1)
ARE UNCLEAR, BUT WE DO KNOW PAN AM WOULD HAVE TO BRING
IN 707 AIRCRAFT TO DO SO.

4. SHOULD AEROAMERICA FOLD, WE RETAIN OUR PREFERENCE
FOR A SECOND AMERICAN CARRIER IN BERLIN,SUCH AS
ROSENBALM INC. (REF A), FOR REASONS GIVEN REF B.
GEORGE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ECONOMIC CONDITIONS, REPORTS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977USBERL00704
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770081-0820
Format: TEL
From: USBERLIN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770375/aaaacopl.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Reference: 76 BONN 20158, 76 USBERLIN 2381, 77 BONN 4134
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Review Withdrawn Fields: n/a
SAS ID: 3156159
Secure: OPEN
Status: NATIVE
Subject: CIVAIR; AEROAMERICA
TAGS: PGOV, EAIR, WB, US, AEROAMERICA
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